



Simplifying Logistics, Saving Money

INDUSTRY

Government Services

CONCORD CAPABILITY

Cloud Applications & Integration

Project Overview //

As a global manufacturer of industrial chemicals, efficiently delivering products to customers is of utmost importance. With heightened customer abrasion rates, the costs of managing transportation were rapidly increasing and change to the overall logistics of delivering finished products was necessary for this client.

With a knack for seeing the big picture, Concord stepped in to analyze the transportation and logistics business process for the client and create a business case to show detectable ROI by introducing a global and centralized transportation management system.

Project Results //

Concord designed and implemented an end-to-end solution, which the client opted to expand to both North America and EMEA. Ultimately, our client realized \$25mm per year in measurable ROI after just two years with the solution and expects to see greater return over time.

The ability to manage all aspects of logistics, route optimization, freight and hazardous material, and regulatory reporting allowed for complete monitoring and event notifications on more than 120 commercial vehicles and 3,500 shipments a month in over 30 countries globally. This transparency was crucial to minimizing and eliminating costly logistics issues.

Using SAP, Mainframe systems, Java and TIBCO-based middleware to integrate the back-ends with a new cloud-based MercuryGate management system, Concord was able to help the client bring solution management to a new level in their organization.